



Trace ahead of the curve with PPL integration solution

Trace Isys (Trace), the market-leading provider of global solutions to global brokers and the insurance market for more than 30 years, is pleased to announce that its business critical end-to-end broker software solutions are LM TOM PPL system integration ready for all of its clients.

Simon Howden, CEO, said: "At Trace, we believe that software companies play a vital role in supporting and enabling the modernisation of the London Market. This is why we have a long-term strategy of investing in the future, to work with the market and make integration of our software, OpenTWINS and OT Messaging, with LM TOM Solutions as fast and easy as possible.



He added: "There is a big push from the top for brokers to deliver, but to do that they need the right tools in place. We are proud to be one of the first solutions providers to have plug and play software ready to integrate into PPL; we have a specialist tech team at the ready for rapid deployment."

Early stage integration investment

Mark McGregor, Director of New Product Development at Trace, added: "we made the decision to build integration functionality at an early stage for the benefit of our existing and future clients. We also saw this as the best way to support LM TOM Solutions and the market.

"Building on previous ACORD messaging work, our OpenTWINS platform can now send data and the Market Reform Contract (MRC) to PPL to commence the electronic placement process with, importantly, no re-keying needed by the user."

Mark continued. "The system fulfils what PPL allows from brokers at this stage: the Tactical Integration capability. At the end of the process, the final bound slip comes back via an ACORD Signed Line Advice message and is stored on the clients' DMS.

The structured data in the ACORD message allows us to create the relevant market lines in OpenTWINS capturing their signed percentage, references and risk code splits, saving the need for time consuming manual data entry."

Supporting the whole risk cycle for brokers

Trace's flagship software, OpenTWINS, is a fully integrated platform for all re/insurance business requirements that supports the whole risk cycle for brokers. Trace's messaging software, OT Messaging, enables brokers to maximise the benefits of eTrading.

Trace is also ahead of the curve regarding other LM TOM Solutions, such as CSRP and Structured Data Capture service (SDC), and will be making further announcements regarding these shortly.

Independence enables agile solutions

Wholly owned and run by its employees, Trace is able to deliver agile solutions that are focused on the market and client needs. Employee ownership gives staff greater security and a vested interest in the business, providing clients with continuity and a vast amount of industry experience and expertise.